

## Team



### Jeff Lamm

Broker/Owner

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Jeff is a 15-year veteran of Tampa Bay/Central Florida Real Estate. He is a highly seasoned professional ranked as a Top 10 Broker in the Tampa Bay and Central Florida Marketplace. Jeff demonstrates a proven ability to close high-volume multi-million dollar transactions on behalf of Fortune 100, international, statewide, regional, local and family owned commercial business and residential clients.

A pioneer in strategic alliances and business partnerships, Jeff maintains a high-level network of contacts, including owners, users, developers, private equity investors, brokers and investment advisory groups. A master strategist with unparalleled skill in sale, lease, contract, tenant and landlord negotiations with nearly \$100 million in transactions completed.

Jeff's goals are to offer service to clients with honesty, integrity, and focused knowledge of the Central Florida commercial & residential real estate markets, with particular focus on accentuating his client's property sale price, lease rate, property occupancy, and net operating income while providing the best service in the industry.

## MAJOR LANDLORD REPRESENTATION ASSIGNMENTS

<u>Owner</u>	<u>Project</u>	<u>Market Area</u>
MetLife Real Estate Investments	Tampa Distribution Center	East Tampa
MetLife Real Estate Investments	Center Point Business Park	East Tampa
Duke Realty	Fairfield Distribution Center	East Tampa
Duke Realty	Eagle Creek Business Center	Tampa Airport
DRA Advisors	Tampa East Industrial Park	East Tampa
DRA Advisors	Lakeland Industrial Center	Lakeland/I-4
Denholtz Associates	Pinellas Business Center	St. Petersburg
Peter Lawrence Companies (PLC)	Airport Industrial Park	Tampa Airport
Peter Lawrence Companies (PLC)	Eisenhower Technology Park	Tampa Airport

## MAJOR PROJECTS COMPLETED

<u>Tenant/Owner</u>	<u>Market Area</u>	<u>Transaction Type</u>	<u>Size/Sq. Ft.</u>
41 Industrial Center	East Tampa	Sale	196,636
Uni-Select USA, Inc.	Airport Tampa	Lease	115,147

Ashe Industries	East Tampa	Lease	100,000
Aaron Rents	East Tampa	Lease	80,000
ABC Supply	Tampa Airport	Sale	75,000
Verizon	East Tampa	Lease	72,000
Pride Mobility	East Tampa	Lease	72,000
Wal-Mart	North Tampa	Lease	54,400
Feeding America	East Tampa	Lease	50,000
Lazydays RV Center	Orlando	Lease	43,560
La Mesa RV Center	East Tampa	Sale	42,478
Storopack	East Tampa	Lease	40,000
Office Depot	East Tampa	Lease	36,000
United Materials	Tampa Airport	Lease	35,000
Medical Office	Lakeland	Sale	4,000/2-Acres

## **PROFESSIONAL CREDENTIALS AND AFFILIATIONS**

- University of South Florida - Bachelor of Arts Degree 1994
- Licensed Florida Real Estate Sales Associate #SL3068676 (Active 1994-96, 2003-Present)
- Licensed Florida Real Estate Broker #BK3068676 (Active Broker)
- Top 10 Tampa Bay Commercial Industrial Leasing Broker
- Costar Power Broker - Tampa Bay Industrial Property Leasing (2006, 2007, 2008 & 2009)
- Member Florida Gulfcoast Commercial Association of Realtors (FGCAR)
- Member NAIOP Since 2005